

## Case Study

# Valley Health System Enhances Patient Care with Fully Integrated MEDITECH 6.1 EHR



A MEDITECH site since 1996 and LIVE with MAGIC version 5.66, Valley Health System embarked on a mission to establish an integrated electronic health record (EHR) for its current and future clinical and operational environments that would enhance patient care through the availability of real-time and integrated data. Valley's senior leadership turned to Navin Haffty to implement the full suite of MEDITECH 6.1 applications. Their primary objective was for staff to work collaboratively as a team across both financial and clinical departments to build a system that met Valley's expectations in terms of technology, integration and standardization for the present and future environments.

"Working with John Haffty and his team was one of the brightest spots of the MEDITECH project. From top to bottom Navin Haffty does an excellent job of keeping customer needs in mind. John is well known in the MEDITECH community and has direct, positive and influential relationships with MEDITECH and their executives. John is well known as a straight talker with an intense focus on customer service and customer satisfaction. Right out of the gate you know your relationship with Navin Haffty has a high probability for success. The bottom line is that choosing Navin Haffty will give you a high quality company with the added bonus that the Navin Haffty leadership team, all the way to John Haffty, will be there to support you and work with you to achieve your goals."

- Eric Carey, VP/CIO

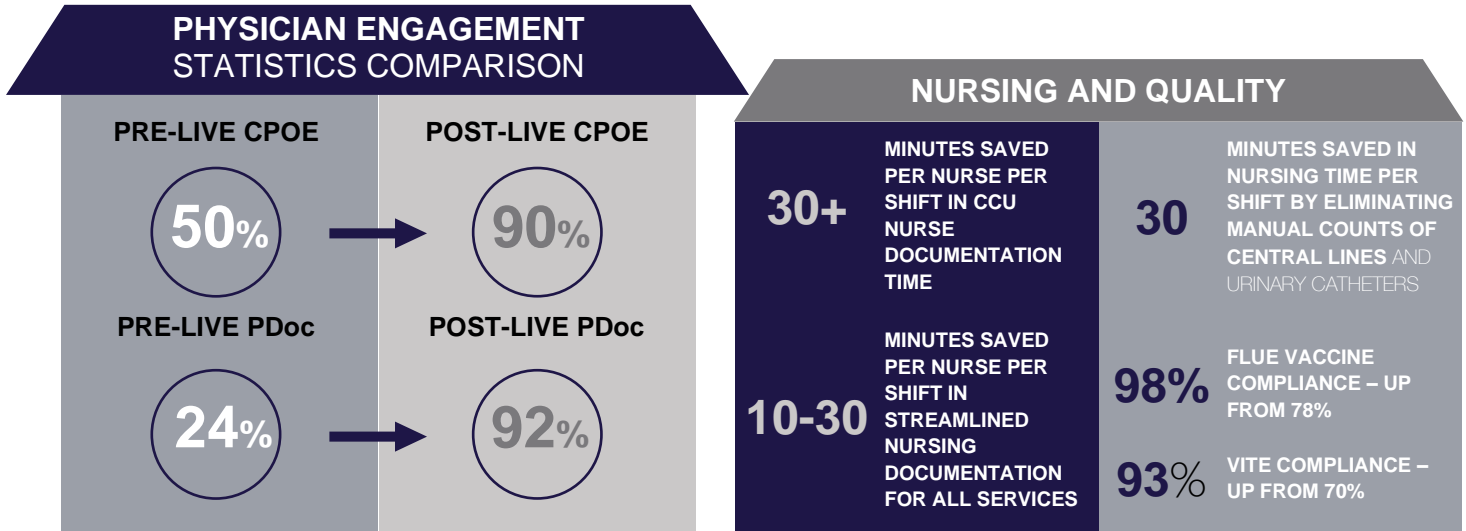
### About Valley Health System

- 431 Licensed Beds
- Fully Accredited
- Non-Profit
- Serving 440,000 Residents in 32 Towns
- "A" Patient Safety Grade from The Leapfrog Group



## Our Approach

Navin Haffty's four-phase training approach, including a high level of at-the-elbow Go-LIVE support for physicians and nurses, is just one of the factors that contributed to strong physician adoption metrics.



Like most healthcare organizations, Valley was seeking improvement with early identification of sepsis, both in the ED and on inpatient floors. Navin Haffty played an integral role in assisting Valley with this initiative through the implementation of MEDITECH's 6.1 Surveillance tool. In addition to the nursing and quality benefits shown above, Valley has experienced 100% of HIM-coded septic patients being identified through electronic surveillance.

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“Navin Haffty came through with everyone we needed. It was amazing to see so many people come in thoroughly prepared for work.”

- Eric Carey, VP/CIO

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[www.navinhaffty.com](http://www.navinhaffty.com)

### About Navin Haffty

Navin Haffty, a Tegria company, was formed in 2001 and has exclusively served the needs of healthcare organizations utilizing the MEDITECH EHR platform. Navin Haffty has long been recognized as the premier MEDITECH consulting services company, known for the most seasoned MEDITECH workforce in the industry, with a long-standing track record for success and a reputation for putting its clients first. In 2012 Navin Haffty collaborated with MEDITECH to develop the READY EHR implementation model, becoming the first READY-certified consulting firm. Navin Haffty continues to garner industry awards and recognition, receiving multiple Best in KLAS awards and earning inclusions on *Modern Healthcare's* Best Places to Work annual surveys.