

# THE PREMIER MEDITECH CONSULTING FIRM

Navin, Haffty & Associates (NHA) is the **largest team** of **MEDITECH** experts assembled anywhere in the United States, bringing an **unmatched collective expertise** to every consulting engagement we deliver.



## WHY NHA?

For over 17 years NHA has been partnering with healthcare organizations throughout North America providing proven solutions to maximize their MEDITECH EHR investment. We have completed more Expanse/6.x implementation projects than any other consulting firm, and 575+ unique clients.

### EXCELLENT CLIENT SATISFACTION RATINGS

- 100% of clients report satisfaction with NHA services
- 94% of clients “very likely” to use NHA again
- 100% of clients “very likely” to refer NHA to a colleague

### PARTNER WITH THE THOUGHT LEADER IN THE INDUSTRY

NHA follows a vision and a set of values that has helped distinguish us from other consultancies. As a privately held company, NHA is not influenced by external demands that conflict with our clients’ goals and objectives.

## OUR SERVICES

### IMPLEMENTATION SERVICES

- MEDITECH Expanse
- Project Management
- Advanced Clinical Services
- Revenue Cycle
- Upgrades/Migrations

### STRATEGIC SOLUTIONS

- CIO Advisory Services
- Meaningful Use
- IT Planning
- Physician Services

### SUPPORT SERVICES

- Interim Staffing
- Application Support
- Reporting

### ASSESSMENT SERVICES

### SYSTEM OPTIMIZATION

### ANALYTICS and DATA REPORTING



Call us at (888) 837-1300



Visit us at [www.navinhaffty.com](http://www.navinhaffty.com)

## OUR VISION

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We maximize the value of the MEDITECH EHR by leveraging our collective expertise and working in the best interest of our clients.

### OUR VALUES

Since our inception in 2001, NHA has followed a vision and set of values that has helped distinguish us from other consultancies. As a privately held company, NHA is not influenced by external demands that conflict with our clients' goals and objectives. Our privileged collaboration with MEDITECH fosters a positive relationship that naturally and directly impacts our clients' success.

**Integrity.** We do the right thing by our clients, collaborating closely to achieve their goals and treating everyone with respect, honesty, and fairness.

**Quality.** We provide accurate, sound counsel and advice to our clients. Our recommendations are based on facts and collective experiences, not anecdotal evidence or opinion.

**Collaboration.** We care about the long-term success of each client and strive to foster trust-based, long-lasting relationships with MEDITECH, our clients and associates.

**Responsiveness.** We make ourselves accessible and available to our clients at all times and make it easy to do business with us.

**Thought Leadership.** We seek to be recognized for our depth and breadth of strategic and applications-specific knowledge and strive to be the preferred source of thought leadership in the MEDITECH community.

**Commitment.** We are dedicated to our clients and associates.

**Reputation.** We will develop and grow our business through reputation and referrals.

## INDUSTRY RECOGNITIONS

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### MODERN HEALTHCARE

Modern Healthcare's **Best Places to Work** five consecutive years in a row! 2014, 2015, 2016, 2017 and 2018.

### KLAS

#### 2015/2016 Best in KLAS

HIT Enterprise  
Implementation Leadership



#### 2014 Best in KLAS

Planning & Assessment



#### 2014 KLAS Category Leader

Staff Augmentation



#### 2012 Best in KLAS

Clinical Implementation  
Supportive



### 2018 BLACK BOOK RESEARCH

NHA ranked #1 in Implementation  
Consultants & Advisors for  
MEDITECH Implementations



## CLIENT TESTIMONIALS

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*"We would be in huge trouble without the resources NHA assigned to us. Choosing and using your team is one of the best decisions I made with MEDITECH 6.1."*

Bill Bishop, VP Information Systems, CIO  
Colquitt Regional Medical Center

*"Right out of the gate you know your relationship with NHA has a high probability for success. The bottom line is that choosing NHA will give you a high-quality company with the added bonus that the NHA leadership team, all the way to John Haffty, will be there to support you and work with you to achieve your goals."*

Eric Carey, VP/CIO  
The Valley Hospital



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