

Navin, Haffty & Associates Ranks Top Performer in KLAS “MEDITECH Consulting” Report

According to the August 2015 KLAS “MEDITECH Consulting” study, which surveyed 128 MEDITECH projects:

“Navin, Haffty & Associates (NHA) has the **broadest and deepest offering for MEDITECH needs, with more than six verified engagements across all implementation categories and advisory services in this report. NHA has one of the longest histories of providing MEDITECH services, which has made them the go-to firm for many repeat clients. NHA was the first firm to receive READY certification. Providers rated NHA higher than all other fully rated firms in both implementation and advisory services, applauding them for their strong clinical knowledge and deep, long-standing experience with all versions of MEDITECH.**”

With the most validated engagements and working extensively across all three MEDITECH platforms, NHA is **the top performer in both implementation and advisory services**. Clients are pleased with NHA’s experienced resources, noting that NHA’s strategic and engaged executives and their relationships with clients “set NHA apart.” Clients gave additional credit to NHA’s partnering relationship with MEDITECH. Clients felt they got their money’s worth and gave **NHA top scores in the “likely to recommend” category**.

WHICH FIRM IS RIGHT FOR YOU?

	MARKET CATEGORIES AND SERVICES PROVIDED	IMPLEMENTATION SERVICES			LIKELY TO RECOMMEND
		MEDITECH CERTIFIED	ENTERPRISE IMPLEMENTATION LEADERSHIP	GO-LIVE SUPPORT	
FULLY RATED	NHA	✓	✓	✓	★★★★
	Jacobus	✓			★★★
	Leidos Health	✓			★★★★
	Cornerstone Adv.	✓			★★★★
	Santa Rosa Con.	✓			★★★
PRELIM. DATA	HSM	✓			★★★
	Dell Services	✓			★★★
VALIDATED WORK	HSi	✓			
	Encore				
	Beacon				
	Xerox				
	ESD				
	HDS				
	Impact Advisors				
	MedMatica				
	Virtelligence				

	ADVISORY SERVICES PROVIDED	REVENUE CYCLE OPTIMIZATION		
		MEDITECH CERTIFIED	IT ASSESSMENT & STRATEGIC PLANNING	MEANINGFUL USE GAP ANALYSIS
FULLY RATED	NHA	✓	✓	✓
	Jacobus	✓		
PRELIM. DATA	Cornerstone Adv.	✓		
VALIDATED WORK	HSi	✓		
	Encore			
	Leidos Health	✓		
	Impact Advisors			
	Xerox			

HOW DO FIRMS COMPARE?

* Does not meet minimum KLAS Confidence level

IMPLEMENTATION SERVICES



ADVISORY SERVICES



Source: “MEDITECH Consulting,” August 2015. © 2015 KLAS Enterprises, LLC. All rights reserved. www.KLASresearch.com