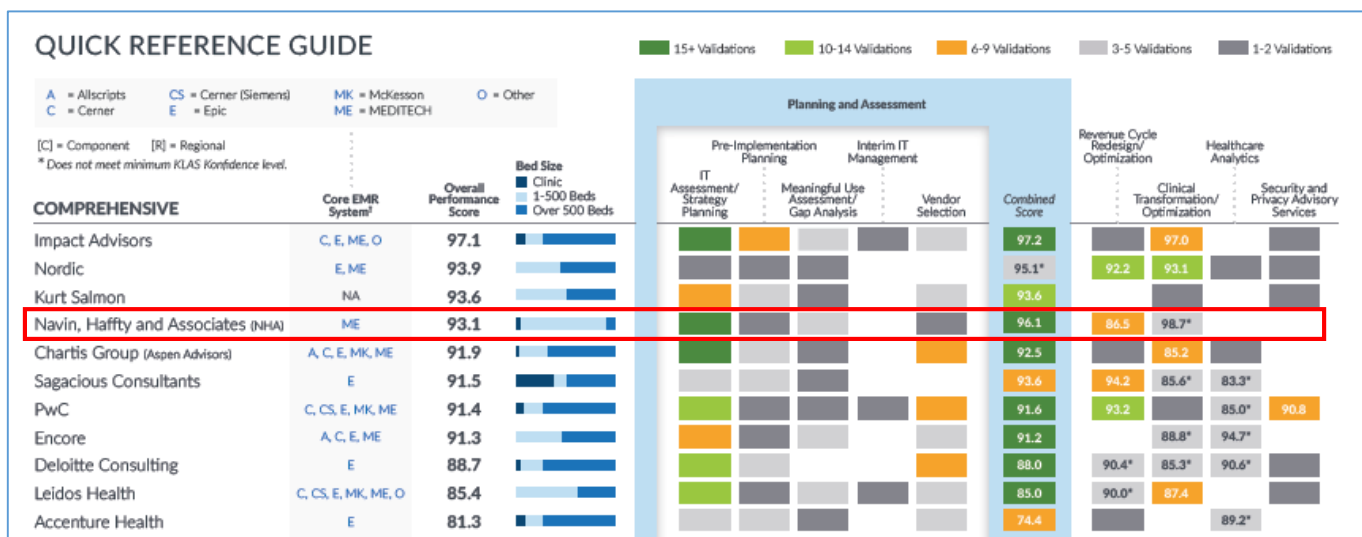


## Navin, Haffty & Associates Rated #1 MEDITECH READY-Certified Consulting Firm in KLAS HIT Advisory Report

Navin, Haffty & Associates (NHA) recently participated in the KLAS performance report, “Healthcare IT Advisory 2016: The Experience Factor,” in which KLAS examined 36 healthcare IT consulting firms providing IT advisory services to the marketplace. KLAS interviewed 322 providers regarding depth and breadth of services and 177 providers on firms’ strengths and weaknesses, delivery of tangible benefits and performance against quality metrics.



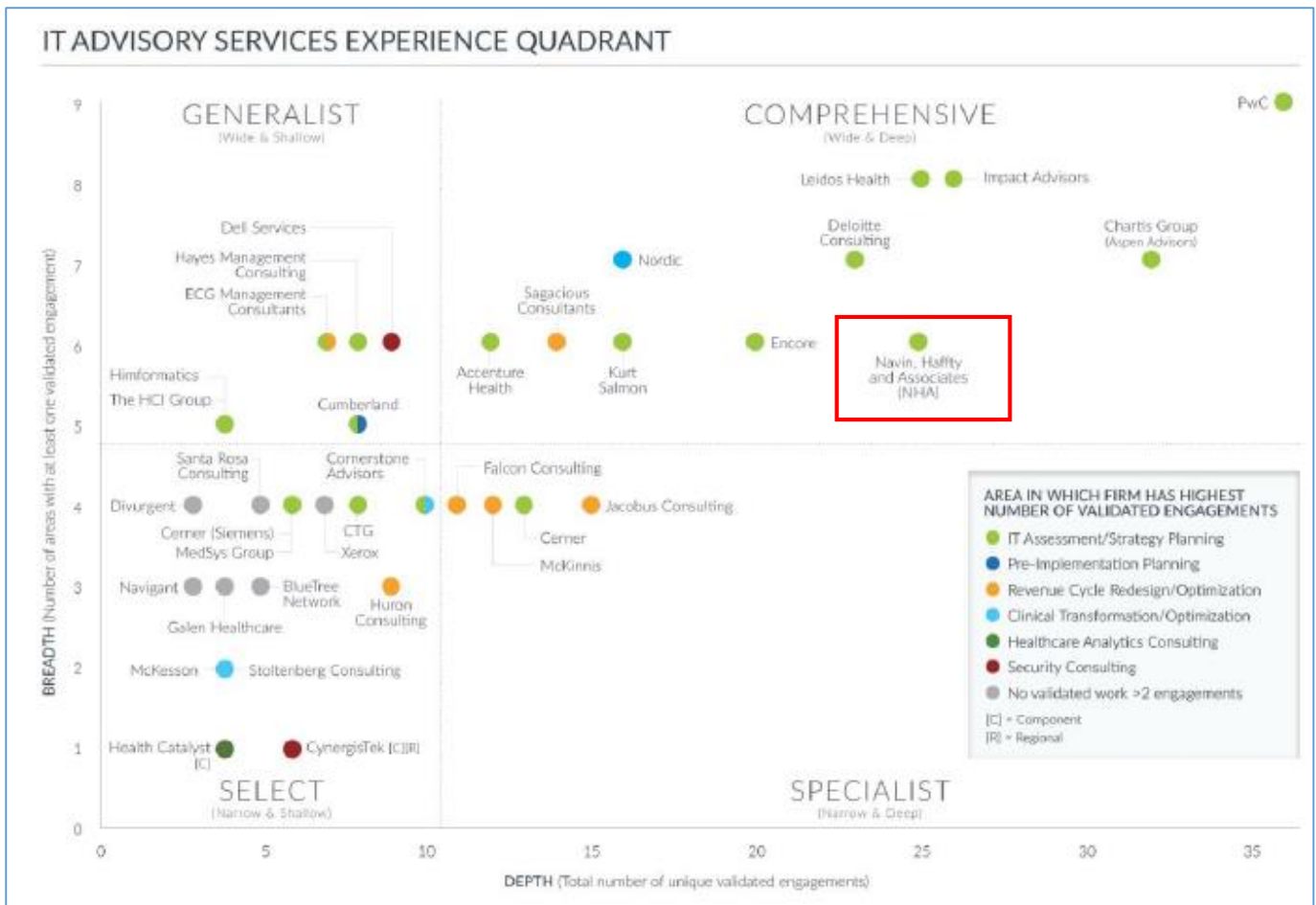
**NHA is the #1 rated MEDITECH READY-certified consulting firm overall AND 4<sup>th</sup> for overall performance among those companies providing comprehensive services**



### Other NHA Highlights:

- NHA is the **highest rated of MEDITECH READY-certified consulting firms** in the following categories:
  - Overall Performance
  - Planning and Assessment
  - Clinical Transformation/Optimization
  - Service Delivery Met Timelines
  - Quality of Service Staff
  - Executive Involvement
- **96%** of respondents indicated they **would buy again from NHA.**
- **100%** of respondents agree that **NHA avoids nickel and diming.**





Providers were asked for commentary on several specific competency areas. Here is what some said about NHA:

#### What is NHA's strategic competency?

*"There were some things we thought we could do to make everything better, but the consultant from Navin, Haffty & Associates helped us walk through those processes and see that our ideas were going to create more problems than we thought. That allowed us to broaden our scope and see what the end result would be while we were building the system upfront. We were solving*

*one problem but creating five more that we just didn't want to deal with. Strategically, Navin, Haffty & Associates was great."*

#### What is NHA's sweet spot?

*"Navin, Haffty & Associates has the most knowledgeable and experienced MEDITECH consultants I have ever dealt with. Their clinical experience in particular is phenomenal. I would also add that their understanding of all MEDITECH*

*platforms, from MAGIC to 6.1, is impressive."*

#### What tangible results did NHA provide?

*"In a few days of consulting, Navin, Haffty & Associates gave us ten to twelve ideas that we could adopt to improve the IT function within our organization. Their suggestions were right on, and we adopted them all. That is a tangible way that they helped."*